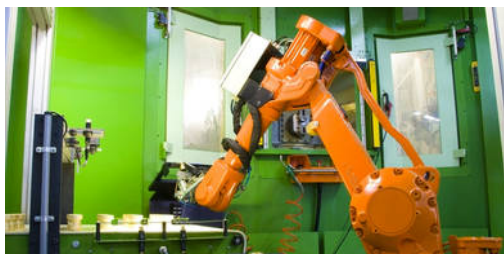




Customer Profile

Group Dekko realizes substantial time and cost savings with Infor LX



Facts at a glance.

Solution: ERP, FM, CPM

Products: Infor™ LX, Infor CPM, Infor Infinium FMS, Infor EPAK

Industry: Discrete Manufacturing

Country: USA

"We use the same software to cover all our manufacturing needs; that's important for a company running the gamut from repetitive manufacturing to job shop."

—Chris Edwards, VP of Information Systems,
Group Dekko

About the company.

With headquarters in Garrett, Indiana, Group Dekko employs approximately 1,500 associates across 11 facilities in three states and Mexico, and a manufacturing partnership in China. From off-road heavy-duty equipment and diesel engine applications, to office furniture, to medical defibrillators, the \$165 million company manufactures a broad variety of products for the office furniture, transportation and industrial, architectural lighting, appliance, medical, and consumer markets. Group Dekko sells products all over the world and ships directly to OEMs or their distribution centers. To learn more, visit www.dekko.com

Challenges.

- Provide a centralized manufacturing and financials system across 11 geographically dispersed plants
- Implement a paperless shop floor manufacturing system
- Accommodate mixed-mode manufacturing and a wide range of processes and products with a single system
- Support a standardized Lotus Notes workflow system

Benefits.

- Reduced inventory by 40%.
- Achieved the ability to move a customer order from phone to shop floor in less than 5 minutes.
- Increased on-time shipping from 97% to 99%.
- Integrated EDI to reduce average quoting time from 14 days to 3.
- Used BI to improve at-a-glance executive reports, decreasing reading time and enabling faster, better-informed business decisions.
- Supported global sourcing through Infor's multilanguage, multicurrency capabilities.
- Will support planned expansion of manufacturing operations internationally.

"Infor LX's stability, ease of modification, and IBM platform sealed the deal."

—Chris Edwards,
Group Dekko

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INF1230003-1241215-EN-US-1012-1